



Pricing Homework - We recommend that you call 2-3 pet waste management businesses in your territory.

Company Name	Name of the competitor's business
Location	City/State/Service Area
Date of Call	When the call was made
Service Date	How quickly are they able to schedule?
Single Dog - 1x Per Week	Price for weekly service for one dog
Single Dog - 2x Per Week	Price for twice-weekly service for one dog
Multiple Dogs - 1x Per Week	Price for weekly service for multiple dogs
Multiple Dogs - 2x Per Week	Price for twice-weekly service for multiple dogs
One-Time Cleanup (Small Yard)	Cost for a one-time cleaning of a small yard
One-Time Cleanup (Large Yard)	Cost for a one-time cleaning of a large yard
Additional Fees	Any extra fees (initial cleanup, disposal, travel, etc.)
Discounts/Promos	Any promotions, senior/military discounts, or referral programs
Service Notes	Any additional info (e.g., do they provide deodorizing, special perks, etc.?)