# **Daily Routine (1-2 Hours Per Day)**

### 1. Morning Check-In (30-45 Minutes)

- Review Service Schedule & Routes
  - Check the daily route schedule and ensure all jobs are assigned.
  - Confirm any last-minute customer requests or changes.
  - Verify that your field team has the necessary supplies (bags, sanitizer, deodorizer, etc.).
- Team Communication
  - Quick morning check-in with employees via group chat or app (e.g., WhatsApp, Slack, or scheduling software).
  - Address any concerns or route adjustments.
  - Motivate your team and reinforce company values.
- Customer Service Oversight
  - Scan emails, voicemails, and social media messages for customer inquiries.
  - Forward urgent matters to your customer service representative or handle key issues directly.
  - Check for new booking requests and confirm them.

### 2. Midday Performance & Operations Check (15-30 Minutes)

#### • Monitor GPS or Route Progress

- Use tracking software to check if routes are being completed on time.
- Address any delays or issues (weather, traffic, team setbacks).
- Customer Follow-Ups & Quality Control
  - Review customer feedback or complaints.

#### Handle Business Development Tasks

- Follow up on potential partnerships (veterinarians, pet stores, homeowners' associations).
- Plan or approve social media content.

## 3. Evening Wrap-Up & Reporting (30-45 Minutes)

#### • Review Daily Reports

- Check completed jobs and ensure all work was done as scheduled.
- Address any employee or customer service issues.
- Track any missed pickups or rescheduled services.
- Contact and thank all first time customers via phone call for their business.

- Employee Check-Out & Payroll Oversight
  - Ensure field employees report job completion with photos.
  - Verify timesheets and hours worked for payroll.
- Review Revenue & Financials
  - Check daily revenue, new sign-ups, and invoices.
  - Ensure customer payments are processed or follow up on outstanding payments.
- Plan for the Next Day
  - Adjust routes or employee schedules as needed.
  - Review marketing and sales efforts (advertisements, local promotions, referrals).

## Weekly Responsibilities (4-6 Hours Per Week)

- Financial Check-In: Review weekly revenue, expenses, and profitability.
- Marketing & Growth: Oversee promotions, social media, and partnerships.
- Hiring & Training: Recruit and train part-time scoopers as needed.
- Customer Relationship Building: Send thank-you messages, run referral incentives.
- Equipment & Supplies Check: Ensure tools and sanitization products are stocked.

## Monthly Responsibilities (10-12 Hours Per Month)

- Business Review: Analyze revenue, expenses, and customer retention.
- Employee Performance Evaluation: Reward top performers and address concerns.
- Marketing Strategy Planning: Adjust campaigns and run seasonal promotions.
- Community Engagement: Attend or sponsor local pet events.